

Message Text

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PAGE 01 STATE 042303
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INFO OCT-01 ARA-14 ISO-00 EB-08 XMB-04 USIA-15 TRSE-00
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-----065103 171736Z /43

R 170235Z PEB 78
FM SECSTATE WASHDC
TO AMEMBASSY BOGOTA
INFO AMCONSUL CALI
AMCONSUL BARRANQUILLA
AMCONSUL MEDELLIN

UNCLAS STATE 042303

E.O. 11652:N/A

TAGS: BEXP, BENC, CO

SUBJECT:WCAG - FIRST QUARTER 1978 CCP REVIEW

REF: BOGOTA 0229

1. E;WCAG REVIEW HELD FEBRUARY 3RD AND POST IS COMPLI-
MENTED ON COMPLETING ALL PROGRAMMED ACTIVITIES AND ESPECI-
ALLY FOR THE ADDITIONAL HANDLING OF LARGE NUMBER OF NON-
SCHEDULED EVENTS, VISITS AND DELEGATIONS.
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2. OF SPECIAL NOTE WAS APPRECIATION EXPRESSED BY EXPORT/
IMPORT BANKS BERNIE LUBRON FOR FINE HANDLING OF THEIR
TEAM VISIT THROUGHOUT COLOMBIA. MR. LUBRON REPORTED TO COM-
MITTEE ON TRIP, NEW ATTITUDES WITHIN BANK AND CURRENT PRO-
JECT DEVELOPMENTS RESULTING FROM THIS NEW POSTURE SUCH AS

5 MILLION DOLLAR CORELCA PROJECT AND EQUIPMENT FOR AVIANCA AND ACEROS PAZ DEL RIO. EX-IM ALSO ADVISED WCAG THAT BANK DEPUTY VICE PRESIDENT THEODORE A. CHAPMAN AND AT LEAST ONE LOAN OFFICER WILL BE VISITING POST ON FOLLOW-UP TRIP DURING MAY/JUNE 78.

3. OFFICE EXPORT DEVELOPMENT/MAJOR PROJECTS COMMITTEE MEMBER WENDY HAIMES COMMENDED POST ON THEIR REPORTING AND RE-

GIONAL COORDINATION OF SATELLITE TELECOMMUNICATIONS PROJECT.

4. CMM BREWER CITED APPRECIATION INFO AND UPDATE STATUS INTERNATIONAL BOGOTA FAIR PROCUREMENT AND REQUESTS PERIODIC REPEAT.

5. COUNTRY SPECIALIST DESCRIBED RECENT UPDATE OF COLOMBIA INFORMATION CHECKLIST TO INCLUDE ALL CURRENT MARKET RESEARCH AND REPORTS AND SPECIAL ARTICLES IN COMMERCE AMERICA AND VIA SPECIAL MAILING NOTIFYING U.S. INDUSTRY OF NEW CHECKLIST AVAILABILITY.

6. POST ALSO COMMENDED ON BOGOTA A-118, NOVEMBER 1977, DETAILING PREVAILING LAWS, REGULATIONS AND CONDITIONS REGARDING FOREIGN INVESTMENT IN COLOMBIA. THIS IN ADDITION TO A-006 OF JANUARY 1978, FOREIGN INVESTMENT STATEMENT UPDATE, WILL BE OF GREAT ASSISTANCE IN ADVISING IN-

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TERESTED U.S. FIRMS ON INVESTMENT CLIMATE IN COLOMBIA.

7. REGARDING POSTS NOT ISSUING PRESS RELEASES FOR CAMPAIGNS 4, 5 AND 6 DUE LACK OF BASIC INDUSTRY INFORMATION, NEITHER PETROLEUM/NATURAL GAS NOR POLLUTION CONTROL INDUSTRIES HAVE BEEN SUBJECT OF TARGET INDUSTRY PLANNING REPORTS PERSE. HOWEVER, TELECOMMUNICATIONS INDUSTRY REPORT WAS SUPPLIED BOGOTA AS ATTACHMENT TO A-299 OF JANUARY 1976 WHEN COPIES ALL PRIOR TARGET INDUSTRY PLANNING REPORTS WERE DIRECTED TO POST. HAS POST RECEIVED LATER REPORTS ON AGRI-BUSINESS, INDUSTRIAL PROCESS CONTROLS AND LABORATORY INSTRUMENTATION SENT DURING 1977? MUCH OF PETROCHEMICAL EQUIPMENT COVERED WITHIN SCOPE PROCESS CONTROL EQUIPMENT REPORT. THE MARKET PLANNING DIVISION OF OIM ANTICIPATES AN APRIL 78 TELECOMMUNICATION INDUSTRY MARKET PROFILE AND A SUBSEQUENT WATER PURIFICATION AND WASTE WATER TREATMENT EQUIPMENT PROFILE WHICH WILL BE SUPPLIED POST WHEN AVAILABLE. VANCE

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